



# CORPORATE OVERVIEW

## Introduction

Since 1992, APS Security Systems has been serving South Florida and now Puerto Rico, delivering high quality security systems and monitoring service to residential, commercial, and government accounts.

When established, APS mostly served the residential security market; the Company's Principals shifted the sales focus to the commercial market in 1998. Starting late in 1999, the company made a series of moves to position itself as one of South Florida's leading providers of electronic security products and services. The reason for these changes was to rank APS as a premier presence in the ever-growing Industrial Security Systems market. This market, also known as the Integrated Security market, involves an engineering/technology-based approach to systems design, sales and implementation.

The Integrated Systems market requires a higher caliber of personnel in sales, installation and service. APS Sales and Engineering staff is capable of successfully orchestrating global deployment of IT based Integrated Security Systems. Whether it is a networked access control system, complex x-ray machines and Biometric Identification Systems, APS technology-oriented personnel is prepared to provide our customers with a highly engineered security solution.



*In order to deploy Security Solutions around the globe, APS is building partnerships with companies in Madrid, Malaysia, The Philippines, South Africa, Venezuela and Brasil.*

## Products

APS is pleased to offer a full range of security systems, accessories and electronic equipment.

We provide advice, installation and after market service to all of our products, including preventive maintenance packages.

- Fire Alarm
- Burglar Alarm
- Access Control
- Guard Response
- Structured Wiring
- Commercial/Home Automation
- Electronic Surveillance
- Identification Systems
- 24-Hour UL Monitoring

Our Security Solutions feature products from prestigious manufacturers, such as: Philips/Bosch, DSC, Everfocus, Silent Night and many others.

## Exclusive Products

**E-Guard.** APS' signature Integrated Security System combines perimeter security, intrusion response and interactive video monitoring through our Command Center-thus providing our customers increased safety, security and facilities/assets protection.

**Galaxy Control Systems.** Galaxy Systems designs and manufactures one of the most sophisticated access and building control systems available in the world. APS is the exclusive dealer of Galaxy products for South Florida and the Caribbean.



**Ultra-Scan Corporation.** USC develops and produces what can truly be called the most reliable Automatic Fingerprint Identification System (AFIS) in the world today. From access control to identity verification and fraud prevention, the implementations of biometric applications are endless and are quickly becoming standard in the Financial, Health Care and Government Sectors. APS is the exclusive licensee for Ultra-Scan products in the Caribbean and has developed a wide range of products, applications and services to meet the needs of our customers.

**Insight Detection Systems.** IDS are the manufacturer of the World's most advanced X-Ray imaging and processing technology. IDS X-Ray machines generate one of a kind 3-D images that are processed by a very advanced software and APS has the exclusive marketing rights for IDS products for the State of Florida, the Caribbean, Central America and a few select South American Countries.

# OUR MISSION: YOUR TOTAL SECURITY

APS has a straightforward and simple mission statement; it ascertains our total commitment to serve our customer's security needs.

APS is capable, willing and eager of meeting the challenges posed by the most discriminating customers. For our excellence in service, APS has received the following distinctions:

Named **Home Security Company of the Year** by the Latin Builders Association, May 2000.

Runner up in the national Security Marketing Awards for Business Card of the year design, "Sammy's", August 2000.

In November of 1999, Diego R. del Pino was named onto the Board of Directors of the Latin Builder's Association.

**General Motors Legacy of Excellence Award** from the Hispanic Heritage Foundation, Fall 2002.

## Services

- Alarm Monitoring, via
  - Digital Dialer
  - TCP/IP
  - Radio (RF), one & two way
  - Cellular
- Guard Service
- Security Consulting
- Engineered Systems
- Systems Maintenance
- Systems Inspections
- Video Guard Tours
- Video Monitoring

Whether it is a need for advice on physical security systems or a strategic problem embracing a whole range of security disciplines, APS can provide support to analyze the situation, identify solutions and recommend strategies. Our technical expertise includes:

**Corporate Emergency & Contingency Planning:** In the event that a major emergency affects your organization, it is vital that plans are in place to minimize disruption and effect a rapid recovery. APS can advise on risks, action plans, procedures and back-up facilities.

**Strategic Security Reviews:** How long is it since you reviewed your overall security policies and procedures, especially in light of increased risks being faced in your corporate life? We are able to provide a full review of your risks and provide practical recommendations and support.

**Risk Assessments & Security Audits:** Totally objective, our audits and assessments aim to improve the efficiency and effectiveness of your security equipment, systems and resources. APS is able to design and project manage electronic security installations with your costs in mind.

**VIP & Executive Security:** High profile people and events can be targets for criminal action. We can help you devise and implement strategies to increase levels of protection.

**Electronic Counter Measures:** Used with professionalism and discretion, electronic counter measures can help to protect your assets and confidential information. APS can undertake electronic and physical sweeps of your premises and install covert surveillance to detect and prevent theft.

APS is a member in good standing of the following organizations: Alarm Association of Florida (AAF), American Society for Industrial Security (ASIS), Builder's Association of South Florida (BASF), Hispanic American Business Association (HABA), Latin Builder's Association (LBA), National Burglar and Fire Alarm Association (NBFAA) and National Fire Protection Association (NFPA).

**Make APS Your Single Source Provider For All Your Security Needs.**

